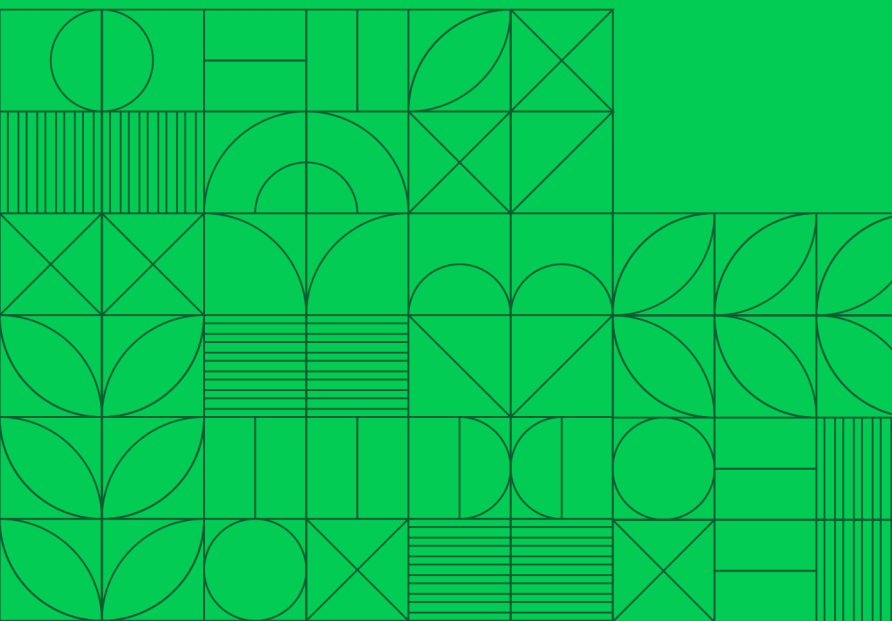


FoodPLUS GmbH Financial Report **2023**

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Income statement

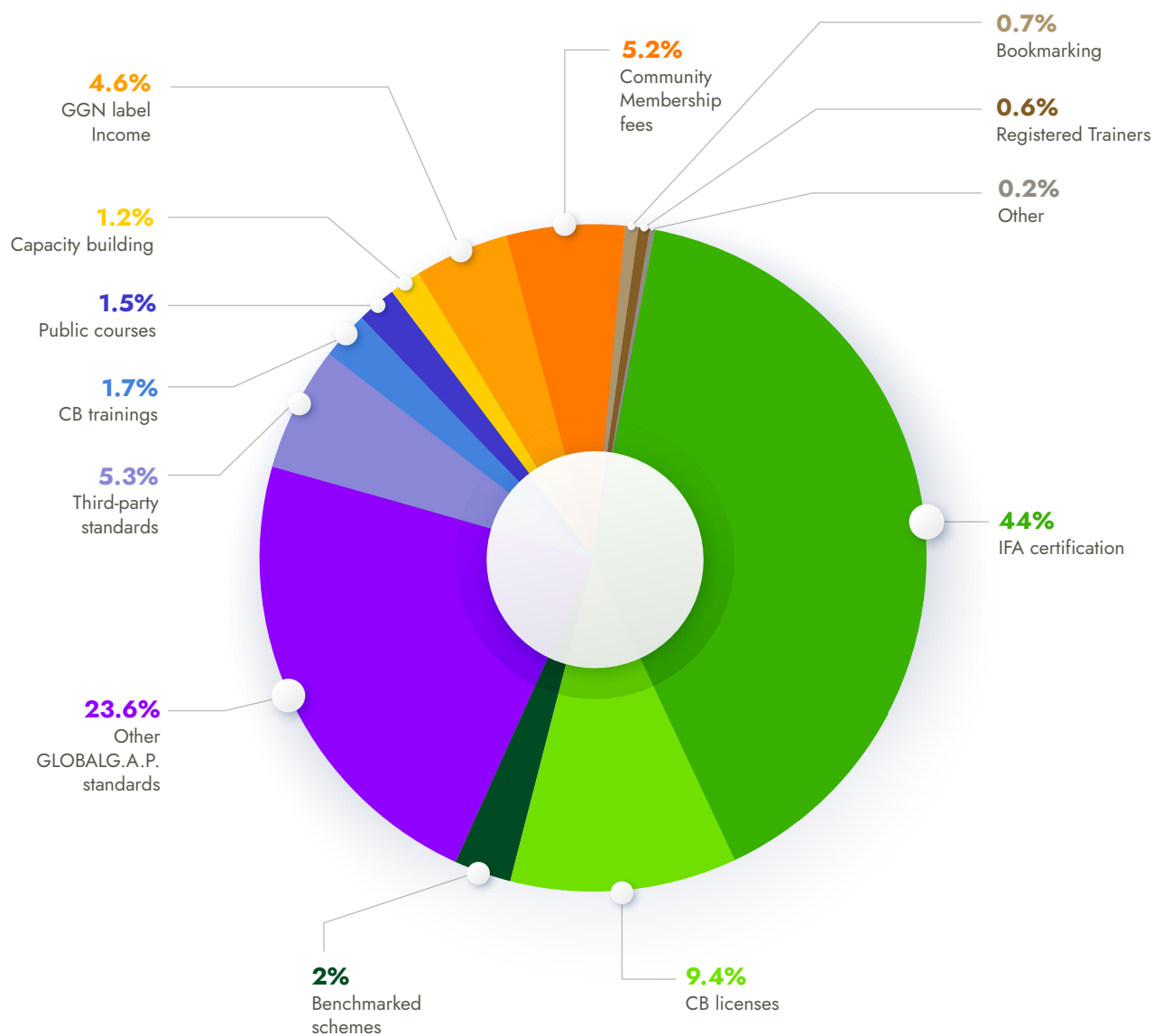
JANUARY – DECEMBER 2023

Figures in kEUR (thousand euros)

TURNOVER	2023 kEUR	CHANGE	2022 kEUR
Licenses	12,921	740	12,181
Memberships	755	-63	818
Seminars	464	90	374
Benchmarking	293	-13	306
Database	104	-3	107
Development projects	182	-155	337
Others	13	7	6
Total	14,732	603	14,129
Changes in inventories	48	6	42
Total operating income	14,780	609	14,171
Other operating income	188	61	127
OPERATING COSTS			
Personnel costs	7,334	856	6,478
Consulting costs	3,842	870	2,972
Database costs	1,722	324	1,398
Travel costs	664	145	519
Seminars and trade fair costs	356	-43	399
Rental and space costs	580	0	580
Total	14,498	2,152	12,346
GROSS PROFIT	282	-1,543	1,825
COSTS			
Amortization and depreciation	319	206	113
Administrative costs	445	13	432
Other costs	1,349	-321	1,670
Total	2,113	-102	2,215
TOTAL COSTS	16,611	2,050	14,561
PROFIT BEFORE TAX	-1,831	-1,441	-390
Operating profit in %	-12.4	-10	-2.8
Financial result	0	0	0
Profit/loss relating to other periods	0	0	0
Taxes on income	97	101	-4
Profit of the year	-1,734	-1,340	-394
EBITDA*	-1,512	-1,235	-277

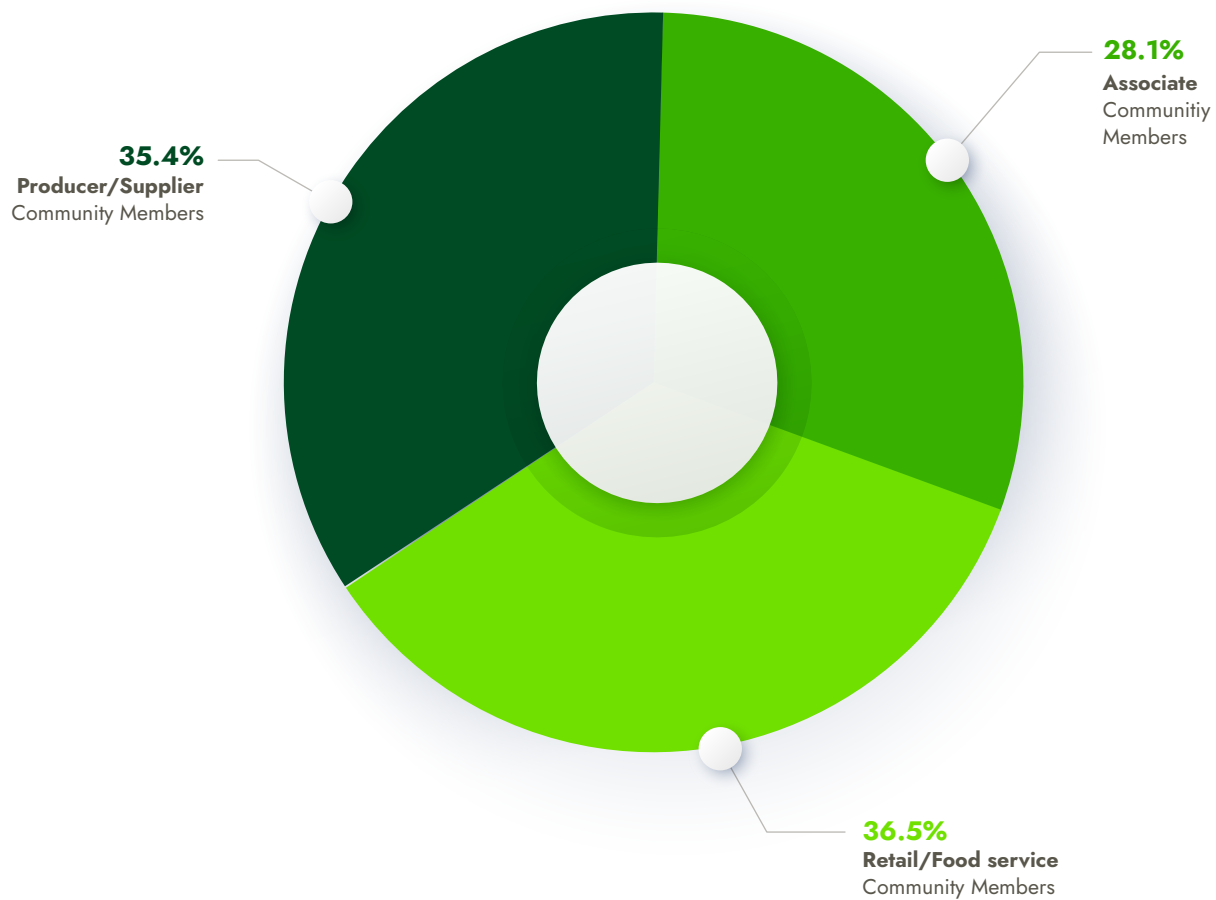
*Earnings before interest, taxes, depreciation and amortization

Revenue distribution



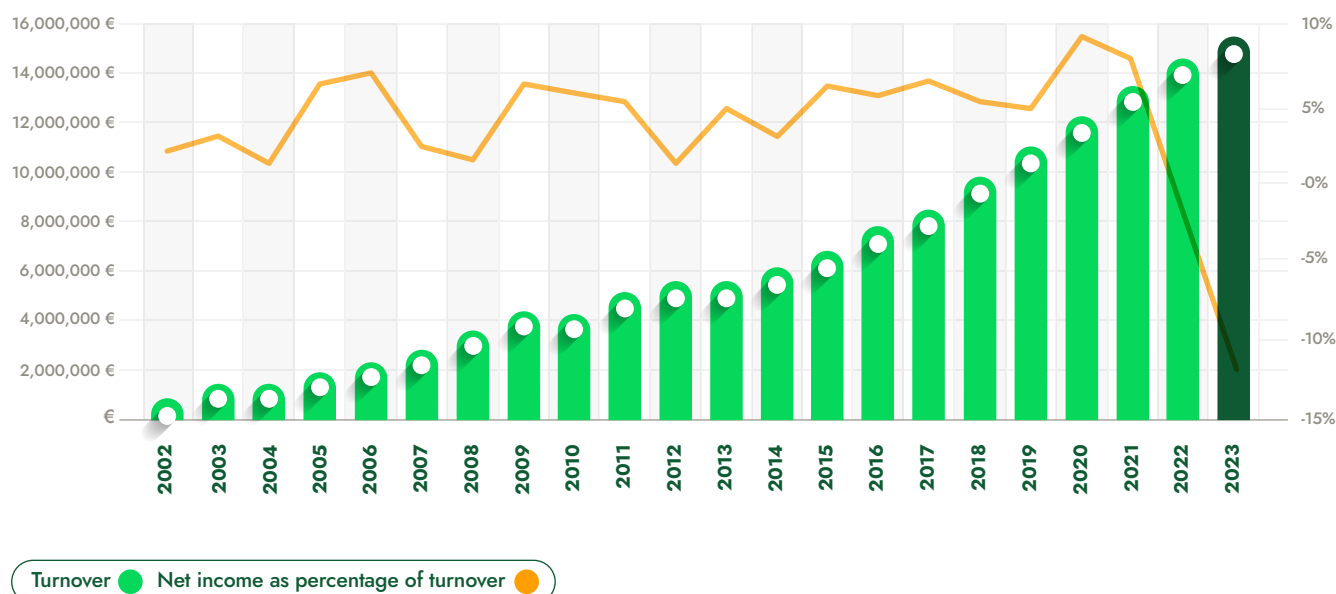
Community Membership fee distribution

5.2% of revenue



Turnover evolution

FoodPLUS GmbH (2002–2023)



Operating profit margin

(2013–2023)

